



DOOR AND HARDWARE INSTITUTE

# PLAN ROOM

## In this Issue

Executive Update	1
President's Corner	3
DHI Canada	4
Chapter Corner	5
DHI Ed. Reg. Forms	7-9
In Memoriam	10
Membership Recognition	11
Directory Corrections	15
Particip-ACTION	16

## Executive Update

Volume 14 | Issue 4 | SPRING 2008

*Jerry S. Heppes, Sr., CAE*

### NFPA 101 Approval

The NFPA 101 Inspection Requirements have been approved! In 2007, our industry leadership generated a change to the 2007 Edition of NFPA 80, Standard for Fire-Rated Doors and Other Opening Protectives. The Standard now comprises a requirement for annual inspections of fire door assemblies, as part of Chapter 5, Care and Maintenance. Much has been published over the last year on this initiative and the Door and Hardware Institute launched a major initiative entitled the Fire Door Assembly Inspection program to support our industry performing these inspections.

Recently, DHI made a proposal to the Technical Committee of NFPA 101 The Life Safety Code, of which Bob Perry, DAHC/CDC, CCS and Keith Pardoe, DAHC/CDC, CDT are DHI's representatives among other industry leaders such as BHMA's Mike Tierney, requiring inspections of doors which swing in the direction of egress travel. Initially the Technical Committee turned down the approval, however, a similar proposal was submitted to each occupancy group and the Assembly, Education, and Day Care occupancies approved the recommended requirement. This action was reviewed by the NFPA Correlating Committee, and a recommendation generated to the Technical Committee to consider adding language to Chapter 7 Means of Egress, which would enable the three occupancy groups to mandate the code without writing their own provisions. The final step in the approval process was for the public to comment and these comments to be addressed in June at the NFPA Conference.

However, under a new procedure adopted by NFPA, the public must file a "Notice of Intent to Make a Motion" (NITMAM) in advance of the hearings. If no NITMAMs are filed on a particular change, then the code is adopted automatically. Guess what? The public did not file a NITMAM on our proposal and this means that the new section 7.2.1.15 titled, "Inspection of Door Openings" will be published in the 2009 edition of NFPA, The Life Safety Code.

What are the key points? Of course, the door assemblies to be inspected are those which swing in the direction of egress travel. It references the inspection of fire-rated doors and refers the reader to NFPA 80. Similar to NFPA 80, it allows for a performance-based inspection in accordance with NFPA 80. Section 7.2.1.15.5 was changed from: "performed by individuals with knowledge and understanding of the operating components..." to "performed by individuals who can demonstrate knowledge and understanding of the operating components..." The items to be verified are the same and the door must be repaired or replaced without delay.

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The bottom line is that life safety in buildings will be improved by this code and our industry will play an important role by providing these inspections. What is the next step in the code process? Now that we know it will be in Chapter 7, Means of Egress, we can formulate proposals for adopting these requirements in other occupancy chapters such as Health Care and Hospitality for the 2012 edition. In the mean time, Assembly, Education, and Day Care occupancies are a great start!

### May Schools

We are excited and pleased to announce that the inaugural eight-day Spring Mega School event at the National Convention Center (NCC) in Lansdowne, VA exceeded our expectations! Over 240 students attended 27 of our classes during the Spring Mega School event, which translates to over 1,000 days of training. Students and instructors appreciated the great facilities offered by the NCC. The evening activities, which included the President's reception, volley ball, and DHI-Jeopardy, created opportunities for building camaraderie among the students as well as relaxation after arduous days in the classrooms.

The Fall Mega School will be held in conjunction with DHI's 33rd annual conference and exposition in Boston, beginning on November 7th and ending on November 12th. Students attending the Fall Mega School will receive complimentary registration for the conference and exposition. Register online or use the registration form in the June issue of Doors and Hardware for the Fall Mega School.

Planning for the 2009 Spring Mega School at the NCC is already underway, the dates will be posted on the DHI website as soon as the plans are finalized. Be sure to register early to ensure your attendance in the classes you need to succeed.

### DHI Web Site

A new and improved DHI Web site is just around the corner, and the countdown launch has begun! The new site will be customized to provide readers their very own customized portals for browsing information important to them. Members and Industry Professionals will have member-only access to many exclusive resources. We understand our members' time is limited, and we hope this exclusive area will be a time-saving opportunity to quickly access membership information, dues renewals and instant account access.

Although free to browse the entire site, we'll also have a special area just for Architects and Spec Writers, and another area specific to Building and Fire Officials. These areas will offer the maximum amount of information - but in the minimum amount of time.

We'll also be launching the new VCE - The DHI Virtual Conference and Expo. This will be an exciting, virtual, interactive conference which will complement our live annual conference and exhibition. From the comfort of your home or office, you'll be face-to-face with exhibitors and products and will be able to network with the click of your mouse.

### Recruitment DVD

First previewed at last year's conference and exposition, this exciting new DVD is a major tool for companies to use to attract new personnel into our industry. Although meant to attract the younger generation, it can be shown to any candidate. It can be used at job

continued on pg. 10

## DOOR AND HARDWARE INSTITUTE **PLAN ROOM**

The *Plan Room* is published quarterly by the Door and Hardware Institute (DHI) for its members. DHI is an international, not-for-profit association of individuals and companies in the door and architectural hardware profession. Materials in the *Plan Room* may not be reproduced in any form without express written consent.

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www.dhi.org

### Submission Deadline

The *Plan Room's* next submission deadline is July 30, 2008. This includes contributions, chapter calendars, death notices, photographs and news releases. When submitting chapter information, please include the date and location details of upcoming events. If sending photos, please clearly identify each individual by full name, title and company. Photographs are retained unless a SASE is included.

Remember: Identify photos without writing directly on the surface or attaching paper clips, as damage to the photo may be incurred. Electronic photos must be 300 dpi and not taken off the Internet.

# PRESIDENT'S CORNER

No matter what you decide to do in this world, education is the key to succeeding at it. I can't tell you how fervently I believe that. And judging from the programs and training courses that have been introduced in the past few years, it's clear DHI believes it as well. A lot of attention has been focused on the programs and what effect this training will have on the industry. But I would like to focus on the group that has been working behind the scenes to make it possible and to consistently raise the bar on the level of quality and accuracy found in these programs. That group is the Education Council.

All of us have been able to see the positive changes in our DHI education programs over the last three years. But these changes did not just materialize three years ago. There were many years of preparation required to make them happen. The results of these changes started out slow and it took some time for members to adjust to these changes. Now there is not only increased accessibility to the courses, there is also accountability built into them. As a result of these changes, by last year we were experiencing the largest educational program attendance in our history.

So, what drove the initial changes? We wanted to have more education for more of our members than we ever had or were even capable of having. Last year our class totals exceeded all previous records and as a result of this restructuring we still have plenty of room for additional growth. However, it was more significant than simply "numbers". We wanted to rebuild the entire educational program. We wanted more accountability from the program and we also wanted the capability to review each program within a workable period of time. Changes of this magnitude are never easy and this change was no exception to that rule.

In order to update our education, an entirely new member committee known as the Education Council or EC was developed. It was comprised of industry members who were tasked with the keeping the information in the courses current and relevant to our member's needs. First, it formulated the new classes by taking the best parts of the existing classes and adding pertinent new information and technological approaches of delivery. Due to the fact that we had members in various stages of development, Challenge Courses were developed to allow members with different levels of prior hardware education to pass easily through classes where they already had knowledge and expertise. Our numbers from 2007 indicate members are now taking advantage of these changes and are on board with the restructured courses.

Another goal of the EC was to give our chapters the opportunity to have local chapter education working in conjunction with the National classes. At the last EC meeting, there was also discussion on Chapter/In-house Education, Online Education and Challenge Exams, Marketing Suggestions (from the EC) and an extensive discussion regarding DHI Canada. In 2007, we experienced a tremendous jump in local educational opportunities. We see this trend expanding in 2008 and feel it will continue to grow over the next few years.

The Education Council together with DHI Staff did a tremendous job in facilitating these changes to get them to their current level. So now what? Has the Education Council gone away? Fortunately, it is still in existence and going stronger than ever. They recently had a committee meeting and a topic called "Curriculum Review" was outlined. This will focus on reviewing every DHI class at least once every three years. Classes that require constant updating will be reviewed more often. The technical literature for these classes is also being redesigned and rewritten to include new information that will keep these courses current.

This undertaking is far too extensive for the current EC to accomplish without additional industry support. If you are asked to help with this aspect of keeping our education current and relevant, please take advantage of this opportunity to become more actively involved in your industry's association. I am confident you will find it a rewarding experience.

It seems pretty clear that we could not duplicate, in any other way, the benefits of the educational opportunities and educational supervision that we currently receive from our Association. The EC has a number of dedicated industry members who volunteer their time to work with staff. Take a look on the DHI Web and see who they are. I especially want to compliment and thank Jon Laing, Education Council Chairman, and Courtney Starkey, M.Ed, DHI Associate Director of Education for their outstanding leadership on this committee.

Sincerely,



*Douglas E. Gerbing* AHC, FDHI, CSI

Douglas E. Gerbing, AHC, FDHI, CSI  
DHI President



DOUGLAS E. GERBING,  
AHC, FDHI, CSI  
DHI President



**Door and Hardware Institute Canada**  
**Institut des Portes et de la Quincaillerie Canada**

By the time this edition is delivered in Canada, we will have completed our DHI Canada Technical School April 13-18, 2008. In addition to the national school held in Toronto, most of our chapters across Canada are running individual education modules. Our Education Director Malcolm Eyre, FDHI, CSC and assistant Brad Hewlett, AHC/EHC and DHI Canada staff have worked hard to allow for the presentation of these education programs. We encourage you to support both the national school and chapter modules. One comment I hear from people everywhere is the shortage of qualified people in our industry. It only makes sense to take advantage of the DHI education modules to increase the level of expertise of the people we do have.

We held our Spring Board Meeting May 2-3 in Toronto. The DHI Canada Board of Directors had numerous items to deal with and was challenged to implement numerous goals identified in the strategic plan. More updates from this meeting will appear in the next issue of Plan Room.

We also want to explore the relevance of the Fire Door Assembly Inspection program in Canada. This program ultimately can increase the level of life safety in the buildings we and those close to us occupy every day. We all know our industry has always contributed to the life safety and security of occupants in buildings and this program may allow us to complement what we have always done.

Last November, DHI Canada administrator Carolyne Vigon and I had the pleasure of enjoying the hospitality of the DHI Quebec



**PAUL JACKSON, AHC**  
*DHI Canada President*

Chapter at their chapter meeting on the evening preceding the Contech Trade show. It was nice to see some familiar faces and also meet many new people. Thanks again to all of the Quebec members for making us feel so welcome. The following day I had the pleasure of participating in opening the show to exhibitors and attendees. Our industry was well represented by numerous exhibitors located in one specific area of the trade show floor. Many of these exhibitors also presented seminars to attendees in an area adjacent to the exhibit area.

In early March, I had the opportunity to attend the DHI Board of Governors Spring Board meeting. Again I had the opportunity to see some familiar faces and meet many new people. The agenda items covered during the meeting were immense and it was very impressive to see how effective the leadership of DHI is in moving our industry forward.

In closing, I wish all of you a wonderful summer and encourage you to participate in both national and chapter activities.

Best regards.

Paul W. Jackson AHC  
 DHI Canada President

# CHAPTER CORNER

## 2008 Chapter Leadership Conference

The 2008 Chapter Leadership Conference was another GREAT success. This year a total of 34 leaders representing 31 different chapters joined DHI staff at the National Conference Center in Leesburg, VA from April 10<sup>th</sup> through the 12<sup>th</sup> for three intense days of chapter leadership training. The chapter leaders explored a wide variety of topics such as how to revive a chapter, how to meet your membership's needs and legal scenarios and advice, all designed to provide information and address many common problems that every chapter faces. This year's conference provided these leaders with information, resources and strategies to help them run their chapters more effectively. Designed to strengthen the chapter system, this meeting offered something for all chapter levels and sizes. Whether working to re-build a struggling chapter or just needing some innovative ideas and programs for an already thriving chapter, the Chapter Leadership Conference offered leaders extensive education, resources and networking opportunities to benefit their local chapter.

DHI looks forward to continuing to offer the Chapter Leadership Conference on an annual basis and strongly encourages all chapter leaders to participate in and benefit from this event. Make sure your chapter is represented next year!

Thank you to the local chapters and their leaders who made the investment in themselves to participate in this valuable leadership event:

- |                            |                             |
|----------------------------|-----------------------------|
| Alabama Chapter            | Michigan Chapter            |
| Alberta Rose Chapter       | New England Chapter         |
| Allegheny Chapter          | New York Chapter            |
| Arizona Chapter            | North Carolina Chapter      |
| Atlantic Provinces Chapter | Northern California Chapter |
| Baltimore Chapter          | Ontario Chapter             |
| Bluegrass Chapter          | Oregon Chapter              |
| Buckeye Chapter            | Potomac Chapter             |
| Empire State Chapter       | Puget Sound Chapter         |
| First Coast Chapter        | Roadrunner Chapter          |
| Georgia Chapter            | Rocky Mountain Chapter      |
| Gold Coast Chapter         | Southwest Chapter           |
| Great Lakes Chapter        | St. Louis Chapter           |
| Hoosier Chapter            | Sunshine State Chapter      |
| Lone Star North Chapter    | Tennessee Valley Chapter    |
| Lone Star South Chapter    |                             |

A special thanks to the individuals who volunteered to share their experiences and wisdom with newer leaders at this event.

Wesley Britton, Jr., AHC, CSI  
Doug Gerbing, AHC, FDHI, CSI  
Susan Gosney, FDHI  
Sally Kopp, AHC, CDT

"Not only will the information I gained help my local chapter, but it will also be able to applied to my personal and professional management position." – *Dave Briegleb, St. Louis Chapter*

"This type of conference and venue is a perfect setting for bringing future leaders together in a relaxed manner. The content was far more than I had expected and overall it was a very exciting conference." – *Debbie Dumaresq, Atlantic Provinces Chapter*

"I left this conference with less anxiety about taking over as our chapter president." – *Michael Slade, Roadrunner Chapter*





**BOSTON 2008!**

Mark Your Calendar **NOW**  
For DHI's 33<sup>rd</sup> Annual  
Conference and Exposition!

# DHI EDUCATION INFORMATION

November 7-12, 2008 Boston, MA



## COURSE CURRICULUM

Track/Course Options	Friday, November 7	Saturday, November 8	Sunday, November 9	Monday, November 10	Tuesday, November 11	Wednesday, November 12
CORE 1 (5-day)		Basic Architectural Hardware (COR110)	Hardware Applications (COR115)	Hardware Applications (COR115)	Using Codes and Standards (COR140)	Using Codes and Standards (COR140)
CORE 2 (6-day)	Understanding & Using Construction Documents (COR103)	Basic Architectural Hardware (COR110)	Hardware Applications (COR115)	Hardware Applications (COR115)	Door and Frame Applications (COR120)	Door and Frame Applications (COR120)
CORE 3 (5-day)	Electrified Architectural HW Level 1 (COR130)	Electrified Architectural HW Level 1 (COR130)	Electrified Architectural HW Level 1 (COR130)	Electrified Architectural HW Level 2 (COR135)	Electrified Architectural HW Level 2 (COR135)	
CORE 4 (4-day)			Professional Project Management (COR150)	Product Installation (COR155)	Material Purchasing (COR160)	Professional Sales (COR165)
AHC 1 (6-day)	Detailing Hardware (AHC205)	Detailing Hardware (AHC205)	Detailing Hardware (AHC205)	Advanced Detailing Hardware (AHC207)	Advanced Detailing Hardware (AHC207)	Advanced Detailing Hardware (AHC207)
AHC 2 (5-day)	Principles of Specification Writing (COR145)	Writing Hardware Specifications (AHC215)	Writing Hardware Specifications (AHC215)	Writing Hardware Specifications (AHC215)	Writing Electrified HW Systems & Spec. (EHC415)	
CDC 1 (4-day)	Using Door & Frame Standards (CDC300)	Writing Door & Frame Specifications (CDC310)	Writing Door & Frame Specifications (CDC310)	Writing Door & Frame Specifications (CDC310)		
Additional COR/AHC Courses		Takeoff and Estimating (COR125)	Takeoff and Estimating (COR125)			Masterkeying (AHC200)
Additional AHC Courses				AHC Exam Prep (AHC220)	AHC Exam Prep (AHC220)	AHC Exam Prep (AHC220)
Additional CDC Courses					Detailing Doors and Frames (CDC305)	Detailing Doors and Frames (CDC305)
Additional CDC Courses					CDC Exam Prep (CDC315)	CDC Exam Prep (CDC315)
Additional EHC Courses	Drawings for Electrified HW Systems (EHC400)	Drawings for Electrified HW Systems (EHC400)	Drawings for Electrified HW Systems (EHC400)	EHC Exam Prep (EHC420)	EHC Exam Prep (EHC420)	
Additional ELT Courses			Effective Management of Employees (ELT505)	How to Develop & Retain Customers (ELT510)		Aftermarket Sales & Building Renovations (ELT500)
Additional DAI Courses	Fire Door Assembly Inspection (DAI 600A)	Fire Door Assembly Inspection (DAI 600A)	Fire Door Assembly Inspection (DAI 600A)	Fire Door Assembly Inspection (DAI 600B)	Fire Door Assembly Inspection (DAI 600B)	Fire Door Assembly Inspection (DAI 600B)

## IMPORTANT INFORMATION

### WHAT IS A TRACK?

A "track" is a series of two or more classes that are arranged in a sequence that provides the most educationally beneficial learning experience to the student.

### PREREQUISITES

There are prerequisites for some courses, as detailed in the course descriptions provided. Reference the *DHI Education Resource Guide (ERG)* for complete information regarding course prerequisites. The current ERG is posted at [www.dhi.org/education](http://www.dhi.org/education). DHI recommends to students who are new to the industry, and those with minimum field experience, that they follow the suggested education path when registering for classes.

### OPTIONAL COURSES

Exam Prep courses (AHC220, CDC315, EHC420) are available to assess student's skills and abilities in preparation for taking the certification exams. Exam Prep courses are considered elective courses. **Before taking an Exam Prep class, students must pass all courses required to sit for the certification exam.**

### TUITION STRUCTURE

Member tuition applies to any DHI member or any employee of a corporate member. Tuition includes course material, breakfast, lunch and refreshments

### CHALLENGE EXAMS

DHI has developed a series of exams allowing you to earn credit for courses using the knowledge you have gained through DHI education, industry training, and on-the-job training. Passing an exam will give you credit for that course in the DHI Credentialing Program. To apply for a Challenge Exam, please visit [www.dhi.org/education](http://www.dhi.org/education) to download the exam application.

### CLASS SIZE

Registrations are entered in the order they are received. In cases where a course is sold out, registrants are placed on a waitlist upon receipt of a completed application and tuition payment. If waitlisted students are not able to attend the course of their choice, they may opt to transfer to another course, or another class session, or seek a refund.

### REFUND POLICY

A \$200.00 administration fee will be applied to cancellations received from October 10, 2008 to October 24, 2008. After October 24, 2008 no refunds will be allowed.

### HOTEL ACCOMMODATIONS

Students are responsible for making their own hotel reservations. Complete Education and Conference Housing Information will be made available online at [www.dhi.org/conf](http://www.dhi.org/conf) in July 2008.

# DHI EDUCATION REGISTRATION FORM

PART 1 of 2

November 7-12, 2008 Boston, MA



## DIRECTIONS:

- Circle course(s) attending
- Add up total at bottom of form.
- Complete Part 2 of 2 page form.
- Sign and Mail to DHI or Fax to: 703/222-2410

Example:

Price	
Member	Non-Member
\$1895	\$2395
\$650	\$850

## ENROLLMENT INFORMATION

Course Title (Course Number)	Date(s)	Price	
		Member	Non-Member
Fire Door Assembly Inspection (DAI600)* Session A	Nov. 7, 8, 9	\$1895	\$2395
Fire Door Assembly Inspection (DAI600)* Session B	Nov. 10, 11, 12	\$1895	\$2395
Understanding & Using Construction Documents (COR103)*	Nov. 7	\$325	\$425
Basic Architectural Hardware (COR110)	Nov. 8	\$325	\$425
Hardware Applications (COR115)*	Nov. 9, 10	\$650	\$850
Door and Frame Applications (COR120)	Nov. 11, 12	\$650	\$850
Takeoff and Estimating (COR125)	Nov. 8, 9	\$650	\$850
Electrified Architectural Hardware (Level 1) (COR130)	Nov. 7, 8, 9	\$975	\$1275
Electrified Architectural Hardware (Level 2) (COR135)*	Nov. 10, 11	\$650	\$850
Using Codes and Standards (COR140)	Nov. 11, 12	\$650	\$850
Principles of Specification Writing (COR145)	Nov. 7	\$325	\$425
Professional Project Management (COR150)	Nov. 9	\$325	\$425
Product Installation (COR155)	Nov. 10	\$325	\$425
Material Purchasing (COR160)	Nov. 11	\$325	\$425
Professional Sales (COR165)	Nov. 12	\$325	\$425
Masterkeying (AHC200)	Nov. 12	\$325	\$425
Detailing Hardware (AHC205)*	Nov. 7, 8, 9	\$975	\$1275
Advanced Detailing Hardware (AHC207)*	Nov. 10, 11, 12	\$975	\$1275
Writing Hardware Specifications (AHC215)*	Nov. 8, 9, 10	\$975	\$1275
AHC Exam Prep (AHC220)	Nov. 10, 11, 12	\$975	\$1275
Using Door and Frame Standards (CDC300)	Nov. 7	\$325	\$425
Detailing Doors and Frames (CDC305)*	Nov. 11, 12	\$650	\$850
Writing Door and Frame Specifications (CDC310)*	Nov. 8, 9, 10	\$975	\$1275
CDC Exam Prep (CDC315)	Nov. 11, 12	\$650	\$850
Drawings for Electrified Hardware Systems (EHC400)	Nov. 7, 8, 9	\$975	\$1275
Writing Electrified Hardware Systems Specs (EHC415)*	Nov. 11	\$325	\$425
EHC Exam Prep (EHC420)	Nov. 10, 11	\$650	\$850
Aftermarket Sales and Building Renovations (ELT500)	Nov. 12	\$325	\$425
Effective Management of Employees (ELT505)	Nov. 9	\$325	\$425
How to Develop and Retain Customers (ELT510)	Nov. 10	\$325	\$425

\*Please see DHI Education Resource Guide for Complete Information Regarding Course Prerequisites.

**TOTAL AMOUNT DUE \$** \_\_\_\_\_

# DHI EDUCATION REGISTRATION FORM

PART 2 of 2

November 7-12, 2008 Boston, MA



Yes! Register Me for the Conference!  
Receive FREE 2008 Convention Registration as  
Part of Your DHI Education Registration.  
*2 Great Events! 1 Great Price!*

Please print:

DHI Member  
DHI I.D. Number \_\_\_\_\_

Non-Member

Name		Informal Name (for Badge)	
Title		Company	
Street Address		Apt/Suite No.	
City	Province/ST	Zip/Postal Code	
Telephone ( )	Fax ( )	E-mail*	

\*Provide current e-mail address. All class confirmations and test results will be sent via e-mail.  
Courses run daily from 8:00 a.m. to 5:30 p.m. Register online at [www.dhi.org/education](http://www.dhi.org/education). Registrations **MUST** be received by October 31, 2008.

## PAYMENT INFORMATION

**PAYMENT:**  Check enclosed, payable in U.S. dollars to: Door and Hardware Institute

**TOTAL AMOUNT DUE \$** \_\_\_\_\_

Please charge my:  Visa  Master Card

Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_/\_\_\_\_

Card Holder's Name (print name as it reads on card): \_\_\_\_\_

Signature: \_\_\_\_\_

## BILLING:

Check if billing address is same as address listed for student above. If different, please note "billing address" below:

Card Holder's Billing Address: \_\_\_\_\_  
Street Address Suite/Apt. No.

City Province/ST Country Zip/Postal Code

**PLEASE COMPLETE PARTS 1 & 2 OF THIS FORM AND  
RETURN TO:**

DHI, 14150 Newbrook Drive, Suite 200, Chantilly, VA 20151  
Phone: 703/222-2010 Fax: 703/222-2410 or  
Register online at [www.dhi.org/education](http://www.dhi.org/education)

Accounting use only.

# IN MEMORIAM

Door and Hardware Institute Members and Staff extend their sympathies to the families, colleagues and friends of these DHI Members.

## New England Chapter

### Robert Waxman

(03841) (DI)  
10 Hammond Pond Pkwy, Apt. 102  
Chestnut Hill, MA 02467

Robert passed away on January 13, 2008. He was a long time member of DHI and will be greatly missed by this association.

## Ontario Chapter

### Walter R. Wilcox, AHC

RR 1  
Belleville, ON K8N 4Z1  
CANADA

## Southwest Chapter

### Courtney M. Cheyne, CDC

(05681)  
Fleming Door Products, Ltd.  
An ASSA ABLOY Company  
43165 Lancashire Commons  
Temecula, CA 92592

*DHI will publish brief death notices of members as soon as that information is made available to us. Please include the name, chapter, date of death, significant position(s) or contributions, company affiliation, and/or (space permitting) b/w photo when notifying us of a member's passing.*

*For All of Their Contributions,  
We Are Thankful.*

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*continued from pg. 2*

fairs or when visiting high schools, trade schools, junior colleges and colleges.

When conducting actual interviews, it can be shown at the start of the interview to give the candidate a better overview of our industry and the important work we do. You can

also upload it to your web site or create a link to the DHI Web site. Fully customizable, the DVD allows you to add a "lead in" or "trailer" with remarks from your company management or by displaying your logo. Contact DHI Headquarters for more information on this powerful new recruitment tool.

### DHI Annual Conference

After 23 years, DHI is returning to Boston, MA for its 33rd Annual Conference & Exposition. As always, this year's conference will be jam-packed with networking, educational and business development opportunities. Be sure to arrive early to participate in the DHI National technical courses, the largest offering in one location. With almost 30 courses being offered, there is something for everyone, whether you are new to the industry or a veteran looking to hone your knowledge of the industry.

Life Safety and Security has never been a more important focus for our industry and the Annual Fire Door Assembly Inspection Program is the latest in a long line of significant strides our industry

is making. Building on the overwhelming success of the AFDAIP launch at last year's conference in Nashville, DHI will continue to educate our members on this ground-breaking new program. This year's conference will continue to emphasize the role our industry plays in life safety and security and potential business opportunities through our education, the Forum for the Future and our Awards and Keynote Breakfast.

We also have an exciting opportunity for this year's Foundation fund-raising event. Instead of dusting off your clubs this year, grab your most comfortable driving shoes as we Race for Life Safety and Security at F1 Racing Boston. This state-of-the-art facility is the largest indoor kart racing venue in the country. Teams of 6 will be racing in two hour-long Le Mans style Endurance races to earn the title of fastest Foundation supporter. The event will begin with lunch and end with a fun awards reception. Come out and show your support for the Foundation at this exciting event.

Don't miss this once-a-year opportunity to attend our industry's premier event. We have a rapidly changing industry in uncertain economic times. Now is the time to make the investment in your staff and your company's future by attending this important industry event! You'll be glad you did. I look forward to seeing you in Boston in November!

# MEMBER RECOGNITION

Be sure to add these pages to your Membership Directory!

## NEW MEMBER LIFE

### Arizona

Raymon L. Moehring, AHC  
MGM Associates, Inc.  
Tucson, AZ

### Baltimore

Raymond G. Moore, AHC  
Hardware Consultant Services  
Lutherville, MD

Dwight W. Sisson, AHC/CDC  
Department of State  
Chester, MD

### Buckeye

John H. Leeseemann, AHC  
Laforce, Inc.  
Morrow, OH

### Southwest

Ronald D. DeJarnette, AHC/CDC  
Construction Hardware Company  
Pomona, CA

### Sunshine State

Michael G. Wiley, AHC  
Billco Construction, Inc.  
Ormond Beach, FL

## NEW CORPORATE MEMBERS

### Distributor Member

Advantage Hardware Consultants,  
Inc.  
Moncton, NB  
Canada

American Building Specialties, Inc.  
North Little Rock, AR

Building Specialties Co., Inc.  
Norcross, GA

Calder Door and Specialty  
Company  
Lancaster, PA

Crane Johnson Company  
dba CJ Millwork and Door  
Fargo, ND

Doors N Days, LLC  
Savage, MD

Doorway Manufacturing  
Corona, CA

Framaco International, Inc.  
Rye Brook, NY

Goldy Locks, Inc.  
Tinley Park, IL

Hospitality Hardware Solutions, Inc.  
Bethel Park, PA

Index-d  
Bridgeport, CT

Just Door Toolz  
Pembroke Pines, FL

Louisiana Door & Hardware  
Metairie, LA

Mid-Valley Glass & Millwork  
Eugene, OR

Monast, Inc.  
dba Gerber Hinge Company  
Canoga Park, CA

National Millwork, Inc.  
Riviera Beach, FL

New System Associates, LLC  
Indian Orchard, MA

North Central Supply, Inc.  
Rapid City, SD

Tanner Supply Company  
Temperance, MI

The Williams Brothers Corp. of  
America  
Front Royal, VA

### Manufacturer Member

Bulldog Fasteners, LLC  
East Windsor, CT

Stilewood International Mfg., LTD  
Port Coquitlam, BC  
Canada

The Combination Door Company  
Fond Du Lac, WI

### Sales Agency Member

Atlantic Sales and Marketing  
Millersville, MD

Multicon Fire Containment  
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# 2008 Membership Directory Corrections

Please update your Membership Directory as follows. We apologize for any confusion this may have caused.

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# Particip-ACTION

Current Particip-ACTION Standings—  
See Where YOUR Chapter Ranks!

First Place:	New England	314 points
Second Place:	Georgia	312 points
Third Place:	New York	171 points

Southwest	94 points
Tri-State	74 points
Bluegrass	55 points
North Carolina	50 points
Ontario	45 points
Gold Coast	40 points
Northern California	40 points
Old Dominion	35 points
Oklahoma	35 points
Allegheny	30 points
Lone Star North	30 points
Lone Star South	30 points
Michigan	30 points
Mid-South	30 points
Potomac	30 points
Rocky Mountain	26 points
Buckeye	25 points
Capital City	25 points
Great Lakes	25 points

Arizona	20 points
Hoosier	20 points
Puget Sound	20 points
Sunshine State	20 points
Tennessee Valley	20 points
Empire State	15 points
First Coast	15 points
Oregon	15 points
St. Louis	15 points
Alberta Rose	10 points
Connecticut	10 points
Gulf Coast	10 points
Iowa	10 points
Louisiana-Mississippi	10 points
Mo-Kan	10 points
North Central	10 points
Roadrunner	10 points
Utah	10 points
Baltimore	5 points
Hawaii	5 points

Make sure your chapter is submitting their Particip-ACTION points! It's easy! A complete point listing and submission form is available online at [www.dhi.org/Chapter/index.asp](http://www.dhi.org/Chapter/index.asp). If you have any questions, please feel free to contact Brittany Hammelman at 703-766-7009 or Paige Purdum at 703-766-7019.



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